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#### PRESIDENT'S REPORT

It has been a huge privilege, and a great pleasure for me to serve as President of our organisation this year. I would like to thank all those who have supported me in the role, and who have helped to make this an excellent second year of my two-year tenure. In particular, I thank the CILT International Trustees, who have worked so hard to make the year a success. Thank you to the wider CILT family of members and countries who have worked with me, listened to me and followed my lead.

In the year the world continued to face a remarkable and unforgiving virus which brought personal suffering and difficulties to almost all our members globally. I am proud that we have continued to tackle these issues with fortitude and togetherness and stood alongside our profession and exercised leadership in our sectors.

I set out these 5 focus areas at the start of my tenure for CILT -

- 1. Caring and sharing to reflect inclusivity that everyone in CILT matters.
- 2. Green and Sustainability as a privilege role that CILT is doing for the future of the planet.
- Uncharted territories for new countries & new regions to open up opportunities for young people using our excellent CILT education programmes
- 4. Best Practice in managing crisis sharing and collaboration
- 5. Digitisation and the new normal adapting at quickest time as a way forward.

In progressing these the leadership in Next Generation and WiLAT are driving the strong programmes created. We continued regular regional meetings to bring countries together and support regional growth.

We sought at the start of the Covid-19 crisis to share best practice information and research and equip our members, wherever they were, with information and support to enable the continued flow of goods and people and safe practice in doing so. This has continued through my second year through a now well-established series of bulletins and webinars, that have been cascaded through our country territories and branches. We have created a huge library of reference material and established new networks to support individuals and corporates on the ground. In education, training and networking we have continued to open up new ways of communicating, teaching and examination and, importantly, ensured these services to members and those starting in the profession have continued.

Again, using the Covid-19 crisis as a lever for change we have shared new technology and thinking and encouraged digitisation. We plan to focus more strongly on a far greater threat to our industry in the future by encouraging platforms and research on sustainability issues.

Doubtless, there remain many issues and problems for us as transport & logistics professionals to overcome. In facing these I am confident we will remain stronger together and further establish our leadership of a profession that is critical to deliver what is needed to win the global fight with the virus. Let us extend that success then into ever more critical areas of rebuilding economies, and tackling the global climate change issues, that ultimately dwarf even Covid-19. Never was transport and logistics so important in securely delivering food, medicine and goods. Never was a professional and global approach so important to us as people occupying different countries and cultures across the world.

We are CILT. We are stronger together. We will deliver. Let us continue to work in 2022 on that task. I wish the incoming President, Paul Sainthouse, every success in doing so.

Dato' Ts Abd Radzak Abd Malek FCILT

President

Chartered Institute of Logistics and Transport

#### TRUSTEES' REPORT

The trustees present their report and the audited financial statements for the 12 months period ended 30 September 2021.

The financial statements comply with the Institute's Charter and Byelaws, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Ireland (FRS 102) which was effective from 1 January 2016.

#### Purpose

Our Royal Charter states our purpose is to "promote, encourage and co-ordinate the study and advancement of the science and art of transport and logistics in all its forms".

#### Activities

To achieve our purpose, we provide knowledge on a worldwide basis to people entering, working and connecting with the logistics and transport professions. Our members work in a number of areas including global supply chains, freight transport, passenger transport, international trade and infrastructure and planning. Their professional activities utilise multiple modes of transport, engage with commercial and public sector organisations and across international borders. All of them play an important part in the design, implementation, operation and optimisation of networks and services for the time related positioning of resources. Our members gain knowledge by pursuing accredited professional educational programmes that lead, with appropriate management experience, to recognised professional qualifications.

#### We seek to:

- · Supply excellent people throughout their career to our professions
- · Share best practice with fellow professionals
- Support lifelong learning with continuing professional development
- Work with accredited educators and trainers to provide learning and practical research
- Promote holistic logistics and transport policy to shape our communities and economies

#### We do this by:

- Having stimulating meetings, lectures, exhibitions and visits
- Distributing useful information promptly in a variety of formats
- Building an international network and facilitating beneficial links between members
- · Encouraging energetic young members
- Celebrating our members' successes

#### **Financial Review**

The position for the period was an unrestricted fund net deficit before investment gains of £52k (2020 – surplus £62k). The organisation has a total of £403k (2020 - £424k) of unrestricted funds, which is within the reserves policy target.

Educational income for the year at £481k was up on the previous year of £418k. This was largely led by growth in new markets, even in the light of the upheaval from Covid. Continued tight control of expenditure ensured that Education margins were maintained. The accounts show a margin increase from £137k to £229k but this included the reclassification of £90k of cost.

Subscription and fees income reduced to £127k (2020 - £143k) reflecting membership reduction in the Covid environment. No fee rate increase was implemented to reflect the uncertainties in many of the Branches and Territories although the minimum fee of £500 was applied. Governance costs were £393k (2020 - £215k). This included the reallocation of costs referred to above and was driven by increases in audit and financial support expenditure. Secretary General, presidential and VP costs also increased to £131k compared to £75k in 2020. This again reflected the expenditure control and operational changes resulting from the Trustees decisions in relation to the Covid pandemic.

#### TRUSTEES' REPORT (continued)

#### Achievements, measures of success and plans and strategies

Importantly our focus on diversity and encouraging wider participation in our Institute has continued with a vibrant global WiLAT and Next Generation organisation. WiLAT continues to grow and expand into new Countries and Territories and is increasing the areas covered and membership numbers, providing a platform for communication and training for women around the World in Logistics, Transport, and many other related industries .

To meet the threat of Covid-19 we reviewed our strategy and planning in March 2021 and created our Plan on a Page focused on three main areas – Leadership in the profession, Membership and Education. This created an action-based response within the organisation and the Plan has been revised on a quarterly basis since. The immediate results have been improved cashflow, created strong communications to countries and members and a revised training & education process, partnering with our training partners globally. As a result, we have managed to maintain our business and give future opportunities to growth as well as find new ways to connect members and the organisation through virtual media rather than face to face meetings and conferences.

#### Impact of Covid-19

The impact of Covid-19 on the charity is difficult to ascertain, as this depends on how long it is a concern, and how quickly the world's economies recover from this. We have forecasted the impact for the next twelve months, and there may be a reduction in our income, but we are reacting to this by controlling our costs and performing regular monthly reforecasts. We firmly believe that Covid will not affect the Charity's ability to continue as a Going Concern due to the combination of actions taken to reduce cost, our structure and our financial resources. Further details regarding the adoption of the Going Concern basis can be found in the Accounting Policies on page 17.

#### Status and trustees' meeting

The Chartered Institute of Logistics and Transport (CILT) is an incorporated charity governed by its Royal Charter and Byelaws. It is registered as a charity in England and Wales, registered number 313376. The trustees of CILT, appointed by the Council, hold the following offices: President, President-Elect as Chair of the International Management Committee, two UK domiciled Vice Presidents, Honorary Secretary, Honorary Solicitor and Honorary Treasurer. The trustees must meet a minimum of once a year, but in practice meet at least quarterly. Due to Covid the Trustees have on average been meeting bi-monthly since April 2021. The governing documents of CILT are its Royal Charter and Byelaws. Changes to these documents require the approval of the Privy Council, subsequent to the agreement of the voting members of CILT. The Royal Charter was granted in 1926. The byelaws were most recently revised in April 2010.

The supreme governing body of CILT is the Council, known as the **Council of Trustees (CoT)**, which comprises the President, the President-Elect, two International Vice Presidents resident in the UK, the Honorary Treasurer, Honorary Solicitor and Honorary Secretary. The President chairs the CoT.

CoT appoints the President and President-elect, each of whom serves a two year term of office and approves the appointment of the International Vice-Presidents, who ordinarily serve a three-year term, which the CoT may agree to extend. CoT also appoints the Honorary Trustees who serve three-year terms, which can be extended for another term.

The trustees decided in May 2021 to expand their meetings to include a number of non-voting advisors, per the list further down.

The trustees maintain an up-to-date knowledge of the responsibilities of being a charity trustee and CILT carries indemnity insurance in respect of their role as trustees. CILT's liabilities are limited in the Charter and Byelaws to the level of £1 per member.

#### **Key Management Personnel**

The trustees consider the council of trustees and the senior management team (Secretary-General and Director of Finance) comprise the key management personnel of CILT in charge of directing and controlling, running and operating the charity on a day-to-day basis. The remuneration for the Secretary General is set at the annual budget

#### TRUSTEES' REPORT (continued)

review and agreed by both the IAC and IMC. Remuneration rates remained at previous year's levels. All trustees give of their time freely and no trustee received remuneration in the year.

#### **International Council**

International Council comprises representatives of the Territorial Organisations (TOs) and International Branches (IBs) established around the world. The International President chairs the International Council. It is the forum for the representatives of all members of CILT to;

- Develop CILT's global strategy;
- Establish professional membership and ethical standards;
- Establish international standards for professional education and continuing professional development;
- Confirm the appointments of the Council of Trustees.

It meets once a year at CILT International Convention, although in 2021 the Convention has had to be cancelled.

#### International Management Committee (IMC)

IMC is charged with implementing the strategy developed by the International Council and ensuring the effective administration of CILT's day-to-day business. IMC comprises the President and President-elect, the International Vice Presidents and the Honorary Officers. The Secretary-General is a non-voting member of IMC. IMC must meet a minimum of twice per year but in practice meets quarterly. The President-elect chairs the IMC.

#### International Audit Committee (IAC)

IAC is charged with the oversight of CILT's activities to ensure they meet the requirements of charity law, financial management best practice and comply with statutory accounting requirements. It is also responsible for the management of CILT's funds and investments. IAC meets a minimum of twice per year in addition to meeting the CILT's auditors. In practice, the meetings reflect the cycle of meetings of trustees and IMC. The Honorary Treasurer chairs the IAC.

#### International Education Sub Committee (IESC)

The IESC is the governing body for education internationally ensuring the aims and objectives of the organisation in creating programmes and materials to deliver training and education in logistics and transport in global markets. It is responsible for setting standards on education including ensuring accreditation, moderation, examination and certification standards meeting defined and appropriate quality standards. A Trustee chairs the IESC and this currently is Jan Steenberg.

#### International Membership Sub Committee (IMSC)

The IMSC is the governing body for membership standards internationally. It ensures that membership standards are defined and adhered to globally. Individual membership questions on interpretation and on adherence to standards can be referred to the IMSC. The Membership Guidelines document is the reference document for the organisation.

#### The International Secretariat

The CoT appoints a Secretary General, who is the senior executive officer of CILT. The Secretary General is charged with managing the affairs of CILT and the Secretariat and is accountable to the CoT.

Significant support is provided by certain territorial organisations, namely;

- CILT(UK) which provides finance administration, including education finance, treasury, company secretary and legal services;
- CILT Hong Kong, which manages the administration of membership worldwide.

The other principal officer is the Director of Finance. In this capacity, he reports to the Secretary-General and attends meetings of the IMC and IAC.

#### TRUSTEES' REPORT (continued)

#### The International Family

CILT has members working in more than 100 countries. There are like-minded organisations formed by our members in 35 countries, with CILT Korea as a 36<sup>th</sup> country, being added in May 2021. These are either territorial organisations or branches formally recognised by the Council of Trustees. They are responsible for representing the interests of CILT and its members in the relevant territory.

The delegated powers and responsibilities of the Territorial Organisations are set out in CILT's byelaws. These organisations are legally and financially independent of CILT. However, the trustees retain the power to withdraw recognition should the conduct of the territorial organisation be in breach of, or inconsistent with, CILT's Royal Charter and Byelaws.

Institute Branches are established by resolution of the Council of Trustees, which will determine the nature and extent of any delegation of powers on a case-by-case basis, with the Secretary-General having oversight of their activities. Both the Territorial Organisations and CILT Branches may use the word "Chartered" in their name and use the International brand and logo of CILT, subject to the Byelaws.

#### **Public Benefit**

In setting the objectives, planning the activities, and reporting on the performance of the charity the trustees have given careful consideration to the Charity Commission guidance on public benefit. Efficient logistics and transport operations have a positive impact on all our communities. Mobility facilitates trade, provides access to services and improves communications. By disseminating knowledge about logistics and transport, we have a constructive influence on communities, business and social activities.

We also ensure our members, and the diverse communities we serve, are more aware of the responsibilities our professions bear for the environmental impact of logistics and transport activities and the contribution we can make to sustainable development – maximising efficiency to minimise carbon footprint and costs.

At the end of September 2021 there were 4,654 students in total who enrolled in CILT education programmes, with a total of 4,629 exiting student receiving certification (qualifications and CPD programmes). Enrolments for full CILT International Professional qualifications amounted to 2,324 learners during the year with the remaining 2,330 participants taking short courses, endorsed programmes and other training associated with CILT. At September 2021, there were 123 accredited training partners globally across over 35 countries with 118 of these actively promoting and delivering CILT accredited programmes.

Aspire continues as a careers foundation programme that provides financial support to those who would otherwise be unable to access professional development education in Logistics and Transport. Aspire is part of CILT (UK) and from an international perspective is focused primarily on supporting students of humanitarian qualifications at present.

#### Trustees' Responsibilities Statement

The trustees are responsible for the preparation of financial statements for each accounting year that give a true and fair view of the state of financial affairs of CILT as of the end of the year, and of the result for the year. In preparing those financial statements the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Make judgements that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on a going concern basis unless it is inappropriate to presume that CILT will continue in business.

The trustees consider that they have complied fully with these requirements in preparing the financial statements on pages 14-16. The trustees have responsibility for ensuring that CILT keeps accounting records which disclose with reasonable accuracy the financial position of CILT at any time and which enable them to ensure that the financial statements comply with the Charities Act 2011 and Accounting and Reporting by Charities: Statement of

#### TRUSTEES' REPORT (continued)

Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2016) (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The trustees have general responsibility for taking such steps reasonably open to them to safeguard the assets of CILT and to prevent and detect fraud and other irregularities. The trustees have taken all the necessary steps to make us aware, as trustees, of any relevant audit information and to establish that the auditors are aware of the information.

#### Risk Management

CILT's strategic review has produced a plan setting out the major opportunities available to the charity and the risks to which it is exposed. The Trustees monitor progress against the strategic objectives set out in the plan that is reviewed annually.

#### **Reserves Policy and Unrestricted Funds**

Unrestricted funds, represented by the General Fund, are those utilised by the trustees without specific conditions imposed upon them except for the imperative that they are used for the furtherance of CILT's charitable objectives.

These funds represent the free reserves of the charity. The trustees have considered the appropriate level of free reserves together with the incidence of costs within the General Fund.

The trustees have decided that free reserves will be targeted to fall within an acceptable operating range of a minimum of the equivalent of six months' annual expenditure and a maximum of the equivalent of two years' annual expenditure as disclosed in the latest audited accounts.

The year-end general fund balance is £435k, which represents > 6 months of the budgeted 2021 annual expenditure, and the trustees consider this level of reserves to be sufficient for the continuing operations of the charity. The trustees note that over 90% of the investments held can be realised into liquid funds within 24 hours.

#### Website

The trustees are responsible for the corporate and financial information included on the CILT website.

#### **Endowment Funds**

In November 2002, The Charity Commissioners for England and Wales approved a new endowment fund for CILT. Like its predecessors, income from the fund is used in the furtherance of CILT's principal charity objective of education. Further details are set out in Note 12 to the accounts.

#### **Investment Power and Policy**

Our Royal Charter or Byelaws do not restrict CILT's investment powers. We have granted discretionary powers to the investment manager, Investec Wealth and Investment. Investec Wealth and Investment have managed CILT's investments since September 2011.

The investments are classified as fixed assets and are held to provide income to CILT with medium risk. To achieve this objective, the fund manager now holds two diversified portfolios of suitable investments. Changes in the investment portfolio are set out in Note 7 to the accounts.

#### Auditors

A resolution to reappoint Mazars LLP as auditors will be proposed at the forthcoming Annual General Meeting.

#### TRUSTEES' REPORT (continued)

#### **Trustees**

The following trustees have served during the year:

Alan Jones

Rupert Nichols (Resigned 30 September 2021)

David Pugh Paul Sainthouse Jan Steenberg Jane Green Dato Radzak Malek

#### Officers

The following officers have served during the year:

President

Dato Radzak Malek Paul Sainthouse

Jane Green

Malaysia (until Dec 31st 2021)

UK (from Jan 1st 20212

International VPs

UK UK

Alan Jones Fiona Knight

Romesh David Sri Lanka
Tom Maville Canada
Sunny Ho Hong Kong

Dato Radzak Malek Malaysia (up to Dec 31st 2020)
Ramli Amir Malaysia (from Jan 1st 2021)
Francis Ehiguese Nigeria

Francis Ehiguese Nigeria Finbarr Cleary Ireland

Dr Newton Demba Chair Africa Forum

Honorary Solicitor

Rupert Nichols

(Resigned 30 September 2021)

New Zealand

Honorary Treasurer Honorary Secretary Secretary General Director of Finance David Pugh Jan Steenberg Keith Newton Tom Naylor

Advisors

**Auditors** 

Mazars LLP

90 Victoria Street Bristol, BS1 6DP

Bankers

Barclays Bank plc

8 Market Place, Kettering, Northants Investec Wealth and Investment Limited

Investment Managers

2 Gresham Street, London

Solicitors Stone King LLP

16 St John's Lane, London

#### Registered office and principal address:

The Chartered Institute of Logistics and Transport

Earlstrees Court Earlstrees Road

Corby Northants NN17 4AX United Kingdom

#### TRUSTEES' REPORT (continued)

#### Membership of Governing Groups

The membership of the governing group for the forthcoming year is as follows:

Name	Designation	Country	Group(s)
Dato Radzak Malek	President	Malaysia	CoT (Chair), IMC, IAC (non-voting) (until 31 December 2021) CoT (Chair), IMC, IAC (non-voting) (from
Paul Sainthouse	President	UK	31 December 2022)
David Pugh Chief Teete Owusu-	Honorary Treasurer	UK	CoT, IMC, IAC (Chair)
Nortey	Special Advisor for Africa	GH	CoT (non-voting)
Jan Steenberg	Honorary Secretary	SC	CoT, IMC, IAC, IESC (Chair)
Jane Green	IVP	UK	CoT, IMC
Alan Jones	IVP and Chair IMC	UK	CoT, IMC
Romesh David	IVP	SL	IMC
Tom Maville	IVP	NA	IMC
Sunny Ho	IVP	HK	IMC
Fiona Knight	IVP	NZ	IMC
Ramli Amir	IVP	ML	IMC
Francis Ehiguese	IVP	NIG	IMC
Dr Newton Demba	Chair Africa Forum	ZIM	IMC
Finbarr Cleary	IVP	IRL	IMC
Gayani De Alwis	WiLAT Convenor	SL	IMC, CoT (non-voting)
Dorothy Chan	Advisor to Trustees	HK	IMC, COT (non-voting)
Emma Ross	<b>Next Generation Convenor</b>	UK	IMC. CoT (non-voting)
Mike Pestereff	Audit Committee	UK	IAC
Harriet Leung	<b>HK Executive Manager</b>	HK	IMC (non-voting)
Kevin Richardson	UK CEO	UK	IMC (non-voting)
Abi Sofian	Malaysia IBF lead	Malaysia	IMC (non-voting)
Tom Naylor	Director of Finance	UK	IMC, IAC (both non-voting)
Keith Newton	Secretary-General	UK	CoT, IMC, IAC (all non-voting) resigned
Mark Armitage	Secretary-General	UK	CoT, IMC, IAC (all non-voting)

By order of the Trustees

### Jan Steenberg

Jan Steenberg Secretary to the Trustees

INDEPENDENT AUDITOR'S REPORT
TO THE TRUSTEES OF THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT

#### Opinion

We have audited the financial statements of The Chartered Institute of Logistics and Transport (the 'charity') for the year ended 30 September 2021 which comprise the Statement of Financial Activities, Balance Sheet, Statement of cash flows and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charity's affairs as at 30 September 2021 and of its profit for the year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the chaity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charity's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the Trustees report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained

#### INDEPENDENT AUDITOR'S REPORT (continued)

within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Matters on which we are required to report by exception

In light of the knowledge and understanding of the charity and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of trustees' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### **Responsibilities of Trustees**

As explained more fully in the trustees' responsibilities statement set out on page 4, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

#### INDEPENDENT AUDITOR'S REPORT (continued)

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the charity and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: employment regulation, health and safety regulation, anti-money laundering regulation, non-compliance with implementation of government support schemes relating to COVID-19.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Inquiring of management and, where appropriate, those charged with governance, as to whether the charity
  is in compliance with laws and regulations, and discussing their policies and procedures regarding compliance
  with laws and regulations;
- Inspecting correspondence, if any, with relevant licensing or regulatory authorities;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications
  of non-compliance throughout our audit; and
- Considering the risk of acts by the charity which were contrary to applicable laws and regulations, including fraud.

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as tax legislation, pension legislation, the Charities Act 2011.

In addition, we evaluated the trustees and management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of management override of controls, and determined that the principal risks related to posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, in particular in relation to revenue recognition (which we pinpointed to the cut off risk, and significant one-off or unusual transactions.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the trustees and management on whether they had knowledge of any actual, suspected
  or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

#### INDEPENDENT AUDITOR'S REPORT (continued)

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of the audit report

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with the Act and regulations made or having effect thereunder. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK). Those standards require us to comply with the Financial Reporting Council's Ethical Standard. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity' trustees as a body for our audit work, for this report, or for the opinions we have formed.

#### Jonathan Marchant

Jonathan Marchant (Senior Statutory Auditor)
for and on behalf of Mazars LLP
Chartered Accountants and Statutory Auditor
90 Victoria Street
Bristol
BS1 6DP
Date

### STATEMENT OF FINANCIAL ACTIVITIES (including Income and Expenditure Account)

	Note	Unrestricted Funds 2021	Endowment Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Endowment Funds 2020	Total Funds 2020
Income and endowments from:		£000	£000	£000	£000	£000	£000
Charitable activities	2	608		608	561	-	561
Investments	3	5	13	18	6	15	21
Total income		613	13	626	567	15	582
Expenditure on:							
Raising funds	4	2	4	6	1	4	5
Charitable activities	5	665	7	672	499	16	515
Total expenditure		667	11	678	500	20	520
Net surplus (deficit) before investment gains Net gains/(losses) on		(54)	2	(52)	67	(5)	62
investments		33	79	112	(8)	(16)	(24)
Transfer between funds			-	=	(5)	5	0
Net surplus/(deficit)		(21)	81	60	54	(16)	38
Reconciliation of funds Funds bought forward 01 October 2020		424	540	964	370	556	926
Funds carried forward							
30 September 2021		403	621	1,024	424	540	964

The notes on pages 17 to 23 form part of these accounts. The income relates to continuing activities.

BALANCE SHEET			
	Notes	2021	2020
		£000	£000
Fixed assets			
Investments	7	869	758
Intangible asset	8	2	
Current assets			
Debtors	9	89	55
Cash at bank and in hand		321	185
		410	240
Current liabilities			
Creditors falling due within one year	10	(211)	(34)
		199	(34)
Current assets less current			
liabilities		1,102	206
Non-current liabilities	11	(46)	
Total assets less current		1,024	964
liabilities			
Endowment funds	12	621	540
Unrestricted income funds	12	403	424
		1,024	964

The notes on pages 17 to 23 form part of these accounts

Signed on behalf of the trustees on

Jan Steenberg Secretary to the Trustees Jan Steenberg

David Pugh Honorary Treasurer

**David Pugh** 

# THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT ANNUAL REPORT AND ACCOUNTS YEAR ENDED 30 SEPTEMBER 2021 STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 SEPTEMBER 2021

	2021 £000	2020 £000
Cash flows from operating activities		
Net cash used in operating activities	120	87
Cash flows from investing activities		
Dividends, interests and rents from investments	18	21
Purchase of tangible assets	(2)	-
Proceeds from sale of investments	177	276
Purchase of investments	(177)	(258)
Net cash used in investing activities	16	39
Change in cash and cash equivalents in the year	136	126
Cash and cash equivalents at the beginning of the year	185	59
Cash and cash equivalents at the end of the year	321	185

#### THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT ANNUAL REPORT AND ACCOUNTS YEAR ENDED 30 SEPTEMBER 2021 NOTES TO THE ACCOUNTS

#### 1. Accounting policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the charity's financial statements are as follows:

#### **Basis of preparation**

The financial statements have been prepared in accordance with the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2016) (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

The charity meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

#### Going concern

The financial statements have been prepared on the basis that the charity is a going concern. The trustees consider that there are no material uncertainties on the charity's ability to continue its activities for the foreseeable future. They have approved a detailed income and expenditure budget for y/e 30 September 2021, the charity has a regular stream of income, and its reserves policy means that it will be able to meet its obligations and have sufficient time to mitigate against any unforeseen circumstances. This is after taking account of the experienced and expected impacts of COVID-19.

#### Income

Membership fee income is recognised when received and membership fee income received in advance is carried forward and recognised at the start of the period to which it relates.

#### Expenditure

All expenditure is recognised in the Statement of Financial Activities on the accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources. Costs of generating funds are resources used by the charity to provide membership services, including costs relating to the Director General and Vice Presidents, and other business costs. The apportionment and allocation of costs under governance costs follow recommendations included in the SORP. Cost headings include any irrecoverable VAT attributable to that particular activity.

#### Investments

Investments held as fixed assets are a form of basic financial instrument and are initially recognised at their transaction value and subsequently stated at their fair value at the balance sheet date using the closing quoted market price. Income arising from investments is recognised as it arises and allocated to the appropriate fund on a proportionate basis agreed by the trustees. The Statement of Financial Activities includes the net gains and losses arising on revaluation and disposals throughout the year, again allocated to the appropriate fund on a proportionate basis agreed by the trustees. The charity does not acquire options, derivatives or other complex financial instruments.

#### **Fund accounting**

Unrestricted funds are charitable funds without any specified purpose and can be used in accordance with the charity's objects. The Endowment fund is used for the specific purpose of advancing education in the fields of logistics and transport by the provision of funds for educational purposes.

#### Debtors and accrued income

Debtors and accrued income are recognised where the charity has a reasonable expectation of realising an amount due from a past event where that amount can be measured or estimated reliably. Debtors and accrued income are normally recognised at their realised amount.

# THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT ANNUAL REPORT AND ACCOUNTS YEAR ENDED 30 SEPTEMBER 2021 NOTES TO THE ACCOUNTS (continued)

#### Cash at bank and in hand

Cash at bank and in hand includes cash and short-term bank deposits.

#### Foreign currencies

Foreign currency transactions are translated at an average rate for the day. Assets and liabilities, expressed in foreign currencies, are translated at the rates of exchange prevailing at the balance sheet date. Exchange gains or losses are charged or credited to the Statement of Financial Activities.

#### Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount.

#### **Financial instruments**

The charity only has financial assets of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

#### 2. Income from Charitable Activities

	Unrestricted Funds 2021	Endowment Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Endowment Funds 2020	Total Funds 2020
	£000	£000	£000	£000	£000	£000
Subscriptions and fees	127		127	143	-	143
Education	481	.=	481	418	-	418
	608	-	608	561		561

Income generated from subscriptions and activities with territorial organisations and branches, are accounted for in the United Kingdom and receivable in sterling.

#### 3. Income from Investments

	Unrestricted	Endowment	Total	Unrestricted	Endowment	Total
	Funds	Funds	Funds	Funds	Funds	Funds
	2021	2021	2021	2020	2020	2020
	£000	£000	£000	£000	£000	£000
Income from managed portfolio	5	13	18	6	15	21_

The investment portfolio is managed by Investec Wealth and Investment Limited. Details of the valuation, asset allocation and the analysis between unrestricted funds and endowment funds are contained within note 7.

#### **NOTES TO THE ACCOUNTS (continued)**

#### 4. Cost of Raising Funds

	Unrestricted Funds 2021	Endowment Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Endowment Funds 2020	Total Funds 2020
	£000	£000	£000	£000	£000	£000
Investment management fees	2	4	6	1	4	5

#### 5 Cost of Charitable Activities

5. Cost of Charitable Activities						
	Unrestricted	Endowment	Total	Unrestricted	Endowment	Total
	Funds	Funds	Funds	Funds	Funds	Funds
	2021	2021	2021	2021	2020	2020
	£000	£000	£000	£000	£000	£000
Education:						
Moderation fees	122		122	47		47
Licence fee	-	-	â	90	-	90
Development and administration	138	-	138	107	2	107
Bad debt	(8)		(8)	37		37
Total:	252	•	252	281	32	281
Governance:						
Secretary general cost	99	-	99	63		63
Presidential and VP activity	32	-	32	12	- 2	12
Communications and website	33		33	43		43
Audit & Professional	52		52	13		13
Finance and business support	91	-	91	9		9
Secretarial support	81	-	81	70		70
Membership administration	5	-	5	5		5
Total:	393	-	393	215		215
Awards	20	7	27	3	16	19
	20	7	27	3	16	19
	665	7	672	499	16	515

#### 6. Key Management Personnel

CILT does employ staff for Professional Development services and also enter into contracts with individuals for Secretary-General services and Secretarial Support services. Included within resources expended are fees and expenses in respect of these contracts totalling £316k (2020: £207k).

There were 7 individuals considered to be key management personnel during the year (2020: 7) and these include the trustees and senior management team (Secretary General and Director of Finance). Total

#### NOTES TO THE ACCOUNTS (continued)

remuneration to key management personnel during the year was £95,200 (2020: £53,666). The Trustees do not receive any remuneration.

#### 7. Investments

Historical cost at 30 September 2021	646	603
At 30 September 2021	869	758
Cash	(7)	(12)
Net investment gains	124	(6)
Management Charges	(6)	(5)
Disposals	(177)	(276)
Additions	177	258
At 1 October 2020	758	799
Cost or valuation:	£000	£000
investments	2021	2020

The segregated funds are managed on a discretionary basis and are held to provide an income and capital investment return for CILT. The asset allocation of the portfolio at 30 September 2021 was:-

	£000	
UK Equities	318	(36%)
Overseas Equities	315	(36%)
Fixed Interest	113	(13%)
Infrastructure	81	(9%)
Property	42	(5%)
Cash	7	(1%)

All the investments were quoted on recognised stock exchanges. At 30 September 2021 there were 6 investments each of which exceeded 5% of the portfolio value. They were:

Link Fund Sol Ltd LF Lindsell Train UK Eqty	9%
Threadneedle Inves UK Equity Income L GBP Dis	7%
Spdr S&P500 Etf Tr S&P 500 Etf USD Dis	7%
Artemis Fd Mngrs Income E GBP Dis	7%
Baillie Gifford American W3 Dis	5%
JPMorgan Funds Ltd US Equity Inc K GBP Net Inc	5%
Liontrust Fund Par Special Situats Ins Inc	5%

The Fund Manager manages funds represented by the Unrestricted "General" Fund and the Endowment Fund. The Endowment Fund balance is fully attributed to Investments and the balance of the Investments is attributable to the General Fund. The investment income, costs, and unrealised gains / (losses) are attributable to the split of the Funds based on the Fund and Investment values at the start of the accounting period – 1 October 2020. The split for 2020/21 was 71.20% Endowment Fund and 28.80% General Fund (2019/20 69.55%/230.45%). The split for 2021/21 will similarly be based on the Fund and Investment values at 1 October 2021.

	2021	2020
	£000	£000
General Fund	404	424
Designated Fund	32	0
Endowment Fund	620	540
Total at 30 September 2021	1,056	964

#### **NOTES TO THE ACCOUNTS (continued)**

#### 8. Intangible asset

		2021	2020
		£000	£000
	Software	2	
	Total at 30 September 2021	2	
9.	Debtors		
		2021	2020
		£000	£000
	Trade debtors	82	50
	Accrued income	5	4
	Prepayments	2	1
		89	55
10.	Creditors: Amounts falling due within one year		
		2021	2020
		£000	£000
	Trade Creditors	25	13
	Accruals	182	21
	Bank loan	4	
		211	34
11.	Non-current liabilities		
		2021	2020
		0003	£000
	Bank loan	46	
		46	2

Government bounce back loan of £50k taken out in May-2021 and is repayable over 5 years from May 2022.

#### 12. Funds

Funds	Balance b/f	Income	Expenditure	Gains &Losses	Balance c/f
	£000	£000	£000	£000	£000
Unrestricted	424	613	(667)	33	404
Endowment	540	13	(11)	79	620
Total	964	626	(678)	112	1,024

On 5 November 2002 The Charity Commissioners for England and Wales approved a new endowment fund for CILT, the Education and Endowment Fund. The object of the fund is to advance education in the field of transport and logistics by the provision of scholarships and prizes, lectures, libraries and such other educational facilities and activities as shall be considered appropriate by the trustees.

## THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT ANNUAL REPORT AND ACCOUNTS YEAR ENDED 30 SEPTEMBER 2021 NOTES TO THE ACCOUNTS (continued)

The fund was established to give CILT more flexibility in the use of the resources available from endowments, both past and present, while continuing to respect the wishes of past donors. It is managed by CILT's trustees and the Audit and Finance Committee which in turn is advised on awards and prizes by a specialist sub-committee.

#### 13. Analysis of net assets between funds

	Unrestricted Funds General £000	Restricted Funds Endowment £000	Total Funds £000
Investments	230	540	770
Net (liabilities)/assets	26	80	106
Net assets at 30 September 2021	256	620	876

#### 14. Reconciliation of net movement in funds to net cash flow from operating activities

(Increase)/decrease in debtors Increase/(decrease) in creditors	(18) (35) 192	49 (3)
	• • • • • • • • • • • • • • • • • • • •	
Dividends, interests and rents from investments	(10)	(21)
Adjustments for: Losses (gains) on investments	(112)	24
Net income for the year (as per Statement of Financial Activities)	92	38
	£000	£000
	2021	2020

#### 15. Related Party Transactions

Within resources expended is a total of nil (2020: £574) of expenses reimbursed to trustees (2020: 1) for travel & subsistence for governance and development activities. None of the trustees received any remuneration during the year (2020: none).

CILT holds the Royal Charter and has worldwide membership through a number of territorial organisations and branches of more than 30,000 professionals and students connected with the logistics and transport industries. Set out below are the territorial organisations which have provided specific administrative duties on behalf of CILT in the period ended 30 September 2021. These amounts are included within resources expended.

	2021	2020
	£000	£000
CILT (UK) – Business support	60	-
CILT (UK) – Licence fee	-	90
CILT Hong Kong (membership administration)	5	5
	65	95

#### **NOTES TO THE ACCOUNTS (continued)**

#### 16. Taxation

CILT is a charity and as such is exempt from taxation on its income and gains to the extent that they are applied to its charitable purposes.

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