

2016 ANNUAL STATEMENT TO CILT INTERNATIONAL

[ADD ADDITIONAL PAGES IF REQUIRED]

1. Name CILT Branch: Egypt

2. Postal Address: Aprt 22, 2nd Floor, No. 11,

3. Main Office Telephone: + 202 23805925 + 201 006820032

Rd 12, Thakanat El Maadi, Cairo, Egypt

4. Main Office Email: ciltegypt@ciltegypt.org

5. Website address: www.ciltegypt.org

6. Date of most recent Annual General Meeting (AGM): 10th October 2015

7. Any Key CILT staff employed by this branch:

Names of key staff	Job Title E-mail address		Telephone/mobile Number	
7.1. Zeinab Awad	Operations Coordinator (full time)	Zeinab.awad@aac-group.net	+201 006820032	
7.2. Mahmoud Awad	International Relations	cartil@maltanet.net	+ 356 99247770	
	Coordinator (part time)			

8. Current Council/Board Members:

Names of Council/Board Members Position (eg President; Treasurer) E-mail address		E-mail addresses
8.1. Abdel Rahman Awad	President	Abdelrahman.awad@ciltegypt.org
8.2. Hamdy Barghout	Vice Chairman	hbarghout@egypttrans.org
8.3. Magdy Bakir	Treasurer	tcaegypt@tedata.net.eg
8.4. Mohei El Sayeh	Member	mohielsayeh@gmail.com;
8.5. El Amir Abdel Moneim	Member	elamir2@yahoo.com;

9. Key Contacts for CILT International:

Responsibility	Name	E-mail address
9.1 Education	Hady Agina	Hady agina@yahoo.com
9.2 Marketing	Mahmoud Awad	cartil@maltanet.net
9.3 Young Professionals	Hady Agina	Hady agina@yahoo.com
9.4 Women in Logistics and Transport	Zeinab Awad	Zeinab.awad@aac-group.net
9.5 Membership	Zeinab Awad	Zeinab.awad@aac-group.net

N.B. the above functions are undertaken on a voluntary basis

10. Current Membership Numbers and Subscription Rates: Please state TOTAL LIVE members on register (not just new members)

Grade	TOTAL Membership numbers as of	Membership numbers as of	Annual Membership Subscription Rate (state currency)	Annual Membership Subscription Rate (state currency)
	30/06/2015	30/06/2016	2015	2016
CORPORATE	0	0	Platinum (L.E. 10,000) – Gold (L.E. 7,000) – Silver (L.E. 4,000)	Platinum (L.E. 10,000) – Gold (L.E. 7,000) – Silver (L.E. 4,000)
STUDENTS	0	0	GBP 50	GBP 50
AFFILIATE	4	4	GBP 30	GBP 30
MILT	9	9	GBP 35	GBP 35
CMILT	11	11	GBP 45	GBP 45
FCILT	3	3	GBP 50	GBP 50
Totals	27	27		

11. List any prominent members (individuals, companies, training institutions):

Abdel Rahman Awad, President of CILT Egypt and Chairman of the Arab African Centre for Marketing & Consultancy Services. Mr. Awad is a visionary Egyptian Management Consultant working in Egypt since 1992 on areas related to sustainable economic development with a special focus on industrial policy development and organisational development and reform (for both the government and the corporate sector). He has over the years build an extensive and effective network within the logistics and transport industry including representatives of government, private sector and civil society.

12. Education: Training Providers and courses:

12. Education: Training Providers and col Names of accredited Institutions	Foundation	Certificate	Diploma	Adv Diploma	Other
The Arab African Centre for Marketing		X	X		"Basics of Logistics and Transport" CDP Course

13. Branch Income:

13. Branch Income:	
List sources of income:	
Training	
Seminars and Workshops	
Membership	
Consultancy Services	CUT's running costs (e.g. rent. utilities, salaries
Financial contributions from Arab African Centre for Marketi	ng and Consultancy Services to cover CILT's running costs (e.g. rent, utilities, salaries
etc.)	

14. Achievements in 2016:

CILT established a partnership arrangement with the Professional Development Foundation (PDF), Egypt's leading NGO aimed at contributing to sustainable development by creating a skilled workforce capable of leading the economic transformation process. PDF is currently chairing the Presidential Committee for youth development as well as provides training and capacity building support to the Suez Canal Economic Zone. During 2016, cooperation with PDF involved the launch and implementation of a training scheme for fresh female graduates introducing them to the basic concepts of supply chain, logistics and transport. This initiative targets the Governorates of Ismailia, Port Said and Suez and aims at creating a cohort of youth who possess the knowledge and basic skills demanded by industry. The training scheme forms part of a larger programme aimed at contributing to national plans to turn the Suez Canal Region into a world class logistics hub. While all 80 female participants received certificates of participation from the CILT Egypt Branch, the top 4 students of each training course were awarded certification from CILT International in the UK.

It is envisaged that in 2017, CILT Egypt will continue (together with PDF) to train youth in areas related to supply chain management, logistics and transport as well as support PDF in their capacity building initiative targeting the Suez Canal Economic Zone Authority and affiliated ports.

Given the importance of social media as a tool for promoting CILT as the premiere institute for logistics and transport practitioners in Egypt, CILT Egypt launched its LinkedIn Page which now serves as a major vehicle for interacting with supply chain, logistics and transport professionals. With a network of more than a 1000 connections, this venue has helped in creating linkages with both members and non-members around CILT membership scheme, education services and activities as well as accomplishments. During 2017, CILT plans to renew its website, create a blog as well as contract a social media consultant to support the development of social media plan that would serve to boost CILT Egypt's visibility as the premiere network for logistics and transport professionals in Egypt.

Discussions have been initiated with a number of organisations (including Egypt Steel, Seoudi Group and United Trading Co.) for the implementation of CILT qualifications.

For further details, please go through the attached brief covering CILT Egypt's activities during 2016 which has been widely shared with relevant organisations and professionals

15. Challenges in 2016

Egypt's economy has faced turmoil since the start of the 2011 uprising. Tourism, a cornerstone of the economy, has essentially dried up. Investors have fled, and the country's currency reserves have dwindled. The country has also seen "inflation hitting 14 percent and unemployment 13 percent while the percentage of the unemployed youth is around 30 percent".

Following months of foreign currency shortages accompanied with the uncontrollable expansion of a currency black market, the Government of Egypt has taken aggressive austerity measures during the second half of 2016 including the lifting of currency controls and cutting down on fuel subsidies. While such policies have long term positive implications, they had a negative impact on demand for CILT services. Businesses are struggling with currency shortages and soaring costs of raw material (which are mostly imported) in addition to subdued demands resulting from double digit inflation rates. Training and career development budgets of both companies and individuals have been greatly decreased affecting CILT Egypt's ability to deliver CILT qualifications which are viewed to be quite costly. The same applies for CILT membership fees which have increased 3-fold in one year making it difficult for many professionals to pay membership fees.

It is however foreseen that the Logistics and Transport Sector in particular and consequently CILT Egypt will witness a turnaround due to the country's commitment to the establishment of the SC Economic Zone which encompasses an area of 461 Km and includes integrated economic areas and ports that hold great investment opportunities for industry and commerce, infrastructure and real estate development, as well as logistics, amenities and state-of-the-art technology. The SC Zone has great economic growth potential as it is estimated to hold 30 to 35 percent of Egypt's economy upon its completion. As a matter of fact, work towards the establishment of industrial zones in the areas adjacent to the Canal especially in the integrated areas of Ein El Sokhna and East Port Said is already underway by a number international and local developers. Furthermore, agreements have been reached with 10s of international corporations from around the globe for the establishment of businesses in the SC Zone covering both heavy and light industries as well as logistical services. According to recent statistics, investment contracts signed by the SC Zone stand at \$170m on a total area of up to 1.16m sqm within the territory of industrial developers.

At International Convention and the International Council Meeting 2016 it was decided that all countries should work towards the creation of an individual Business Plan describing local growth strategies and objectives. It was also agreed that countries should create Education Committees and Champions where none existed.

Do you have a Business Plan? (please tick)	Yes		No	X
If yes, which period does it cover?				
If no, when do you intend to create one?	2017			
Do you have an Education Committee? (please tick)	Yes		No	
	2047			
If no, when do you intend to create one?	2017			
	Yes	X	No	
Do you have an Education Champion? (please tick)	TC5		1,10	
If no, when do you plan to appoint one?				

I attach:

- Latest Annual Report dated (to be submitted in April 2017)
- Latest Financial Accounts dated (to be submitted in April 2017)
- Up to date register of members as of (to be submitted in April 2017)
- Current Business plan dated (to be submitted in May 2017)

I confirm that the above information is correct.

Signature:

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Name: Abdel Rahman Awad

CILT Position:

President

Date:

Tuesday, March 7th, 2017

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