

Date: 8 May 2019

To

Mr. Keith Newton Secretary General CILT International UK

<u>Subject: Letter of Reference for Reyasat Chowdhury, Co-founder & CEO of Shuttle for the prestigious</u>
<u>CILT International Young Achiever Award 2019</u>

Dear Sir,

I, Jawwad Jahangir, am currently serving as the Co-founder & COO of Shuttle. It is my pleasure and honor to recommend Reyasat Chowdhury for the prestigious CILT International Young Achiever Award 2019. It has been 2 years that I have been working with him, and from the initial days of our journey as partners, when Shuttle was just an idea, Reyasat showed great professionalism in identifying potential customer problems and came up with innovative ways to solve those problems. His eagerness to validate all our assumptions through customer feedback and willingness to iterate when necessary were crucial in developing and polishing the idea of Shuttle.

Shuttle being a startup, needed funding from outside investors and convincing potential investors was a very challenging task for us in the initial stage. Reyasat at times single handedly dealt with investors and successfully brought \$200,000 investments for our venture so far, which till today plays a major role as our support system.

We started our journey with only 4 employees. Back in those days, Reyasat showed his dedication for his work. His typical day would start at 6 am and would end at 11pm. From managing a team of 4 to a team of 50, he has come a long way and has shown his leadership skills throughout this journey. In this journey of bringing change through innovation, I couldn't have asked for a better partner than Reyasat.

I wish Reyasat all the very best and hope, together, we can become successful in our journey with Shuttle and solve the transportation problem for women in Bangladesh.

Please feel free to contact me at my email address should you have any queries.

Sincercity,

Jawwa Lahangir

Co-founder & COO

Shuttle

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