



CILT International Convention 2019

Delegation Meetings Attendance Form

Branch Name	CILT -India
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Delegation Meeting(Secretariat to complete)

Date of Meeting	Tuesday 18 th June 2019
Time of Meeting	11.00 am
Venue	Midland Hotel

Branch Representatives(Branch to complete)

Name	Position	E-mail
Ragini Yechury	Chairperson Wilat	raginiyechury@gmail.com
Sanjiv Garg	MD –Pipavav Railway Corporation Ltd., & Members CILT-India	sanjivgarg.cilt@gmail.com

Trustee Representatives (Secretariat to complete)

Name	Position	E-mail
Dato Radzak Malek	Chair of IMC, President Elect & IVP South East Asia	radzakmalek@gmail.com
Jan Steenberg	Trustee and Chair IESC	jansteenbergh@hotmail.com
Romesh David	IVP South Asia	Romesh.David@sagt.com.lk

Agenda items (Branch and secretariat to complete, as required)

Item	Lead
Business plan	Sanjiv Garg
Initiatives in collaboration with Govt of India	Sanjiv Garg
Networking with South India Project	Ragini Yechury
Logistics Skill Development Council	Ragini Yechury
Membership	Sanjiv Garg
Annual Conference Nov 2019	Sanjiv Garg
International Training on FOIS , RFTM	Ragini Yechury
International Education and debt	Jan
Centenary campaign: <ul style="list-style-type: none">- Implementation of campaign and gold Avatar on Facebook, Twitter.- Provision of 3 member stories	Romesh David



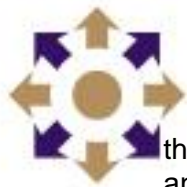
Minutes

CILT India Delegation Meeting
Tuesday 18 June 2019; 11:00am
Midland Hotel, Manchester, UK.

Present

Present:	Name	Position	Initials
Per Above with K Newton in part			

No.	Item	Action
1.0	Business Plan: We did not see an updated business plan from the delegates, but a verbal summary was given with the focus being on how impeded CILT India has been by not having Territorial Status	
2.0	Membership: Overall the numbers are declining and according to the delegates will continue to do so for as long as they are unable to recruit students to join CILT or indeed have an agreement with South India to tap into their student programmes.	
3.0	Education: No action has been taken in this area as without Territorial status, they cannot move forward as they get no recognition from government at this point in time. Dato Radzak pointed out that Malaysia had been through a similar situation and managed to come out stronger and in much better shape than before. But that was dismissed by the India team as their situation is very different. JS: I think the trustee's should consider giving India more influence in the education area in order to move things forward, while being closely monitored in terms of progress to plan.	
4.0	Governance: The delegates claimed that their governance processes and setup was much stronger and better positioned than in the past to deliver our strategy. However we didn't see much evidence of that.	
5.0	Conferences: The next main convention will be 20-22 nd November 2019 and will follow the lines from last years convention where Data Radzak attended. It was deemed a great success with participation from government as well as industry and	



they hope to repeat the success again this year. There is an open invitation for Trustee's as well as SecGen to participate.

6.0 General Comments:

It was obvious that the delegates were focused on getting some sort of territorial status back. Sanjiv's comment was that we had created a Lose-Lose situation by taking away their ability to deliver our own strategy, a statement that was received with some sympathy, however with a lack of a clear plan to move things forward it was quite difficult to see how we can make CILT India successful together.

Response from CILT India Chairman on 4th September 2019

My Dear Keith,

I am in receipt of the minutes of the discussions at Manchester meet and am recording my comments for the information of the Council of Trustees of the International body.

1. BUSINESS PLAN:

There is no change in the Business Plan as there is no change in the status of CILT India following withdrawal of the Territorial status. There is no authorization of the marketing of the international programmes which today vests in South India Project. An updated business plan was sent to CILT International in December 2018.

Therefore, it was not presented during the meeting and the next business plan would be prepared in 2020. Nevertheless, copy of the earlier business plan is attached.

2. MEMBERSHIP:

Since we are not running any International programmes, no enrollment of Annual members is being done currently. This can be resumed only after restoration of the Territorial status. There has been no communication of even a single enrollment done by South India Project to us either over the past two years. Nonetheless, CILT India has been consistently trying to bring into its fold new members who are interested in building a long term relationship in the field of Logistics and Transport. With this aim CILT India has been able to increase its Life Members in the last few years as under:-

Year	Total Members
August 2019	585
2018	572
2017	437
2016	411
2015	323

This upwards trend is continuing.



3. SOUTH INDIA PROJECT:

We have had a dialogue with the service providers of the South India Project in order to evolve a mutually beneficial relationship and have made substantial progress which has been shared with you separately. An MOU is being prepared and will be shared with you shortly.

However, this arrangement does not provide a self sustaining activity financially as far as CILT India is concerned other than providing synergy in conducting programmes to improve visibility to CILT and maintaining continuing contact with trainees after completion of their courses, which the service providers are able to do.

As far as the activities of the Membership Sub-committee are concerned, we are working with the service providers of South India project to find a way to convert the annual membership which today lapses after completion of the course into a life membership through a regular follow up of their post training work profile. The effort would be part funded by the service providers. To motivate them to become Life members we are also working out a package for value addition of our membership facility.

4. EDUCATION:

As was already explained during the Manchester meeting, the withdrawal of territorial status by CILT International has put a complete halt to the various initiatives taken and adversely affected the India chapter. This happened at a time when we were ready for 'take off'. Our education initiative is so seriously impeded due to non empowerment of CILT India in the area of marketing of International programmes and accreditation of reputed training institutions to conduct those programmes.

The continuance of this stalemate is not understood because we have completely aligned the processes, procedures and codal provisions with International norms under the guidance of the functionaries of the International body. There is no indication to us what more needs to be done. Validation of these changes cannot be done in vacuum and unless we are authorized to resume activities as an empowered Territory, we are at a loss to appreciate what is being gained by the International body by continuing the stalemate.

We are confident that the situation can be given a significant impetus when the requisite mandate from CILT International in the field of education is suitably restored.

Under the circumstances, we are continuing short courses under "Continuing Education Initiative" about which we are keeping you advised on a regular basis.

We have, therefore, not been sitting idle and have made strenuous efforts to align our activities with the major initiatives in skilling of youth by the Government of India.



5.

GOVERNANCE:

The main strength of CILT India historically has been its close co-operation with all government agencies particularly the Government of India. This has been recently reinforced with the signing of the MOU between Ministry of Commerce and CILT India in April 2019 to provide inputs based on our links with the Logistics and transport industry to the ministry which would facilitate formulation of an Integrated National Logistics Policy. Another major area is to evolve strategies to reduce significantly the overall logistics costs for the industry and business in order to enhance their competitiveness in the Global marketplace. We are also positioning ourselves to provide consultancy services not only to the Logistics industry but also to the Department of Logistics of Government of India. A copy of the MOU is enclosed.

6.

CONFERENCES:

The CILT India conference held in 2018 in India was a grand success, with representatives from Bangladesh and Malaysia also attending the conference. The next conference being held in November, 2019, is expected to be even on a bigger scale with representatives from neighboring countries and South Asia, CILT International is also expected to participate in this conference.

IN CONCLUSION let me reiterate with all the emphasis at our command that a major opportunity lies in resuming marketing of International programmes provided we are authorized to accredit reputed training providers on the norms laid down by the International body, which have been incorporated as mentioned earlier. CILT International would be entitled to the training fee laid down and we could be compensated for the marketing effort plus any other support provided. The service provider would have to factor in both elements while determining the cost of the package. This is incidentally the arrangement followed in South India project and is acceptable to both the South India service providers. We would welcome your suggestions and areas of support in adding value to these initiatives.

I hope through this communication we are able to convey our anguish at the lack of clarity on the road ahead and we believe that delay in charting a clear strategy through empowerment of CILT India is also hurting the parent body increase its footprint in an emerging Indian economy which is poised to change gear to high growth trajectory in the not so distant future. Our worry is that delays are leading to missed opportunities both for CILT India as well as CILT International. We would request you to put up our note to the Council of Trustees for decision at the earliest so that we can chart out our strategy with some clarity.

Best

regards

Shanti Narain

Chairman, CILT India